## **Rotary Elevator Speech Guide**

## Your Speech

First, decide what you are trying to accomplish. Do you want them to:

- Come to a meeting as a guest
- Make a donation to a program (like the Cash Bash or Book Project)
- Consider becoming a member
- Be more knowledgeable about Rotary

Then answer the following: **I am a Rotarian because...** 

What Rotary has done for me (or means to me.)

Did you know that the Rotary club does ...(list two or three programs of which you are proud, or better yet, in which you participate, and tell them why.)

## Your Rebuttal

Craft potential responses to the following statements: I don't really want to join an organization that meets every week.

Why should I join Rotary instead of the Lions, Ruritans, Jaycee's, etc?

What's in it for me?

